

## Calendar of Events

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September 3, 2020

**Chamber Orientation - September 2020**  
**Tri-Lakes Chamber Of Commerce And Visitor Center**  
**166 Second Street**

12:00 PM - 01:30 PM MST

*FREE EVENT*

*Here is an opportunity for new members, old members and non-members to learn about the benefits of Chamber membership. Find out how to take full advantage of the member area of the Chamber's website. Discover all the events that are open to members and the public. Maybe you'll find you want to go the extra step and become more involved in the Chamber to increase your business exposure in the community. There is no charge for this event and lunch will be provided. Pre-registration is required.*

*Sponsored by:*

September 22, 2020

**Monthly Education - September - Website Need-To-Knows for Your Small Business**  
**Tri-Lakes Chamber of Commerce**  
**166 Second Street**  
**Monument, CO 80132**  
09:00 AM - 11:00 AM MST

*FREE event for members and non-members*

*Your website is often the first impression someone may have of your business, and it can be a vital tool in generating leads, developing customer education, or turning potential customers into paying customers. This workshop will be 1) an overview of some popular website platform options and determining which one is best for you, and 2) a discussion on optimizing your website's content and layout, addressing common issues, and giving tips on creating the most effective website for your business.*

*Presenter: TBD*

*Sponsored by:*

October 6, 2020

**Monthly Education - October - Tax Prep Essentials for Small Businesses**

**Tri-Lakes Chamber of Commerce**

**166 Second Street**

**Monument, CO 80132**

09:00 AM - 12:00 PM MST

*FREE event for members and non-members*

*As a small business owner, you may be thinking about taxes with a significant level of uncertainty, especially with new tax laws in effect. "Where do I even start?!", "What does the IRS need from me this year?", "Will my business taxes be easier?" and "How can I be better prepared next year?" are common questions. Don't fret! This workshop is a realistic starting point for small businesses wanting to strengthen their understanding over their business taxes.*

*Depending on the pace of the workshop, end time may vary.*

*Presenter: TBD*

*Sponsored by:*

November 12, 2020

**Monthly Education - November - Creating Operational Efficiencies in Your Small Business**

**Tri-Lakes Chamber of Commerce**

**166 Second Street**

**Monument, CO 80132**

09:00 AM - 11:00 AM MST

*FREE event for members and non-members*

*TBD*

*Presenter: Scott Van Ness*

*Instructor of Operations Management, UCCS*

*Sponsored by:*

July 11, 2020  
- July 18, 2020

**El Paso County Fair**  
**El Paso County Fair & Events Center**  
**366 10th Street**  
**Calhan, CO 80808**  
10:00 AM - 11:00 PM MST  
Stacy Starr, 719-520-7880  
stacystarr@elpasoco.com  
*Annual County Fair for 4-H only this year*

*The 115th Annual County Fair will only feature 4-H exhibits and attractions. Under normal circumstances, the fair would be held July 11-18, 2020, and include around 200 activities that would draw approximately 25,000 participants and spectators. The County decided to carry on the fair tradition while providing a safe environment, but also recognized large special events would be difficult while maintaining social distancing requirements at performances, carnival, and vendor areas. The 4-H Only Fair option would allow for 4-H participants to complete their projects and potentially participate at the State Fair. County staff will work with Public Health officials to determine the procedures for offering a 4-H Fair. This will likely include a limit on the number of individuals in barns, social distancing, and other safety measures. Further information will be released in the coming weeks. As the state guidelines evolve regarding COVID-19, The County will reevaluate County Fair special events such as the Demolition Derby as stand-alone events later in the year. For additional information, visit the website, [www.elpasocountyfair.com](http://www.elpasocountyfair.com); or contact Todd Marts, Recreation and Cultural Services Division Manager, 719-520-6399, [toddmarts@elpasoco.com](mailto:toddmarts@elpasoco.com).*

July 14, 2020

**Virtual Business After Hours**

**Virtual (Zoom)**

05:00 PM - 06:00 PM MST

Laura Easley, 719-481-3282

[laura@trilakeschamber.com](mailto:laura@trilakeschamber.com)

*Join us as we host our Virtual Business After Hours. This will be a monthly event, until such a time you feel comfortable to resume attending our in-person BAHs.*

*Our special guest TBD. After the speaker for the first 10 min, we will go around "the room" so everyone can introduce yourself and your business.*

*July 14th*

*(Second Tuesday of the month)*

*5:00 pm-6:00 pm*

*on Zoom*

*This will work like a normal Business After Hours, come and go as you wish. Connect with friends, new businesses, and learn more about your community.*

*Join Zoom Meeting*

*<https://us02web.zoom.us/j/86744486653?pwd=aGwzUVVGd29DQUVJdHBLS2pDaFlvdz09>*

*Meeting ID: 867 4448 6653*

*Password: 738751*

*Dial in*

*669 900 6833*

July 15, 2020

**Monthly Education - July - Attracting Media Attention and Making the Most of Your 15 Minutes Webinar**

11:30 AM - 01:30 PM MST

Laura Easley,  
laura@trilakeschamber.com

*FREE event for members and non-members*

*In this workshop, you'll learn about the different types of media coverage and how to best package your story to attract meaningful media attention. We'll discuss case studies revealing what works and what doesn't when approaching journalists. As an exercise in getting into the mind of a journalist, each participant will storyboard a news story pertaining to their business. You'll also have the opportunity to do a practice live interview.*

*Presenter:*

*Lauren Ferrara*

*Lauren Ferrara Storytelling & Why Wait Stories*

*Former News Anchor FOX21 (Colorado Springs), News2 (Nashville) & FOX5 (Las Vegas)*

*Sponsored by:*

July 16, 2020

**Chamber Networking Breakfast - 7/16/2020**

**Tri-Lakes Chamber of Commerce**

**166 Second Street**

**Monument, CO 80132**

07:30 AM - 09:00 AM MST

Laura Easley, 719-481-3282

[laura@trilakeschamber.com](mailto:laura@trilakeschamber.com)

*Join Us for Breakfast!*

*Networking Breakfasts take place the first and third Thursday of every month in the Chamber of Commerce Community Room from 7:30-9:00 AM. Listen to 10-minute informative talks from two fellow members. Meet and mingle with other business people over a tasty breakfast provided by the speakers. Everyone gets 30 seconds to introduce themselves and tell what's up in their business.*

*Annual membership is \$50 and Chamber membership is required.*

*You must register in advance to attend, walk-ins and guest are not allowed at this time.*

*It will also be broadcast on Zoom, where you can interact along with from home.*

*Join Zoom Meeting*

<https://us02web.zoom.us/j/81119473162?pwd=cGFIVy8yYjg3UVlrR1gweFdJdDhBQT09>

*Meeting ID: 811 1947 3162*

*Password: 245685*

*Dial in - 669-900-6833*

*This week's speakers are:*

*TBD*

*Please be punctual. Please email [laura@trilakeschamber.com](mailto:laura@trilakeschamber.com) if you can no longer attend.*

*Rules for right now:*

*Tri-Lakes Chamber Breakfast members only for a bit*

*Masks are encouraged*

*Your temperature (touchless) will be taken at the door*

*You will be asked to sign a waiver that states:*

*The Tri-Lakes Chamber of Commerce has put in place preventative measures to reduce the spread of COVID-19; however, the Chamber cannot guarantee that you will not become infected with COVID-19. Further, attending the Chamber Networking "Breakfast" on \_\_\_\_\_ could increase your risk of contracting COVID-19.*

*By signing this agreement, I acknowledge the contagious nature of COVID-19 and voluntarily assume the risk that I may be exposed to or infected by COVID-19 by attending the Chamber Networking "Breakfast" and that such exposure or infection may result in personal injury, illness, permanent disability, and death.*

July 16, 2020

**Staging to Sell, What Every Agent Should Know 3-Hour CE Course for Agents**

**Remote Video Conference**

09:00 AM - 12:00 PM MST

Janice Fiola, (719) 394-8869

enhancementhomestaging@gmail.com

*Real Estate Agents Earn The RESA Certified Staging Advocate Designation*

*This course covers*

*How to avoid the risk of breach of duty and negligence claims by offering staging as an resource to their clients*

*How to protect their clients from litigation by knowing what questions to ask a stager*

*How to use home staging to reduce disclosure issues Standard staging contract clauses*

*The cost and value of home staging, ROI factors Importance of leveraging marketing*

*efforts with staging, photos and Internet presence*

*Course comes with over 50-staging tips that agents can use immediately*

*The common contract clauses that professional stagers use and what your clients need to know about them*

*How the entire pre-market staging process will benefit your client and secure your relationship as a true advocate for their best interest*

*Agents Earn The RESA Certified Staging Advocate Designation*

*Janice Fiola, a RESA approved instructor*

July 18, 2020

**Magic of the Marsh Theater Hike**

**Bear Creek Nature Center**

**245 Bear Creek Road**

**Colorado Springs, CO 80906**

10:00 AM - 01:45 PM MST

Hailey Robe, (719) 520-6387

BCIInterpreter@elpasoco.com

*A jealous witch has stolen the Neverflower, throwing off the delicate balance of the marsh and causing magical creatures to appear. Do you have what it takes to restore nature's cycle of growth and decay? Outwit the troll, dance with the princess, and soothe the beast of the tall grasses. Just watch out for fairies! A fun family adventure, appropriate for ages 5 and up.*

*Audience members, limited to groups of 10 people (in adherence with COVID-19 regulations), will begin the nature hike at a scheduled time. Along the way, they encounter a variety of characters unfolding an entire story. Groups have staggered start times, and the hike takes approximately one hour. Please wear a mask!*

July 21, 2020

**Business After Hours - July**  
**18911 Cherry Springs Ranch Drive**  
05:00 PM - 07:00 PM MST

*Business After Hours - July*

*Join the Tri-Lakes Chamber at our monthly networking mixer which will be held at Searle Ranch and hosted by Texas Roadhouse and American Overhead Door.*

*July 21*

*5:00 pm-7:00 pm*

*Searle Ranch*

*18911 Cherry Springs Ranch Drive*  
*Monument, CO*

*These events are a perfect opportunity to meet face to face with many other business professionals, while enjoying great food and refreshments.*

*Rules for right now:*

*Tri-Lakes Chamber Members only*

*50 person limit, one person per business. - You must register. No Walk-ins*

*Temperatures will be taken (touchless) at the door*

*You will be asked a couple questions:*

- Are you feeling ill?*
- Have you been around anyone that has or has tested positive for Covid-19?*

*You will be asked to sign a waiver that states:*

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*By signing this agreement, I acknowledge the contagious nature of COVID-19 and voluntarily assume the risk that I may be exposed to or infected by COVID-19 by attending the Business After Hours and that such exposure or infection may result in personal injury, illness, permanent disability, and death.*

*Then you will be asked to sign a waiver which states:*

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*Masks encouraged*

*STRICTLY ENFORCED - no walk-ins*

August 1, 2020

**Western Saloon Night Fundraiser**  
**Western Museum of Mining and Industry**  
**225 North Gate Blvd**  
**colorado springs, CO 80921**  
06:00 PM - 09:00 PM MST  
Jackie Walls, 7190488-0880  
info@wmmi.org

*Whiskey-Wine-Beer Tasting, plus BBQ Dinner from Bourbon Brothers. Enjoy live music from Scott Slay and the Rail, Western Re-enactors, plus a silent auction. This will look a little different as we honor social distancing and current restrictions...but we are looking forward to welcoming our friends at our annual fundraising event. Distilleries include: 3 Hundred Days of Shine, Distillery 291, Mystic Mountain, 1350 Distillery and Breckenridge Distillery. Thanks for your support. Call 719-488-0880, or register online at [www.WMMI.org](http://www.WMMI.org). Mention you are a Tri-Lakes Chamber Member for a discount.*

August 5, 2020

**Ribbon Cutting - Sellstate Alliance Property Management**  
**Sellstate Alliance Property Management**  
**1155 Kelly Johnson Blvd. #206**  
**Colorado Springs, CO 80920**  
04:00 PM - 05:30 PM MST  
Sharon Black , 719-377-8600  
manager@springsrentalhomes.com

*In person Ribbon Cutting!!!*

*August 5*  
*Open House - 4:00 pm - 5:30 pm*  
*Ribbon Cutting - 4:30 pm*

*1155 Kelly Johnson Blvd Suite 206*  
*Colorado Springs, CO*

*Sellstate Alliance Property Management is celebrating their relaunch!*

*Please RSVP here - for food count :)*

August 20, 2020

**Art Hop at Covered Treasures Bookstore**

**Covered Treasures Bookstore**

**105 Second Street**

**Monument, CO 80132**

05:00 PM - 08:00 PM MST

Paula Primavera, 719-481-2665

covrdtreas@aol.com

*The downtown business group is hosting its first Art Hop of the season on Thursday, August 20, from 5-8 p.m. Covered Treasures Bookstore, 105 Second Street, Monument, 719-481-2665 will host two local authors this evening. Jean Alfieri will be signing both her Zuggy the Pug Rescue series and her new guided journal, Blessed to be Me and Susan Mathis will sign the second installment of the Thousand Islands Gilded Age series, Devyn's Dilemma along with her other titles. We request the wearing of masks to protect our authors and our customers. Thank you for your cooperation.*

August 20, 2020

**Staging to Sell, What Every Agent Should Know 3-Hour CE Course for Agents**

**Remote Video Conference**

09:00 AM - 12:00 PM MST

Janice Fiola, (719) 394-8869

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*Real Estate Agents Earn The RESA Certified Staging Advocate Designation*

*This course covers*

*How to avoid the risk of breach of duty and negligence claims by offering staging as an resource to their clients*

*How to protect their clients from litigation by knowing what questions to ask a stager*

*How to use home staging to reduce disclosure issues Standard staging contract clauses*

*The cost and value of home staging, ROI factors Importance of leveraging marketing efforts with staging, photos and Internet presence*

*Course comes with over 50-staging tips that agents can use immediately*

*The common contract clauses that professional stagers use and what your clients need to know about them*

*How the entire pre-market staging process will benefit your client and secure your relationship as a true advocate for their best interest*

*Agents Earn The RESA Certified Staging Advocate Designation*

*Janice Fiola, a RESA approved instructor*

August 24, 2020

**Bryson's Chase 2nd Annual Charity Golf Tournament presented by Mortgage Solutions Financial**  
**Country Club of Colorado**  
**125 Clubhouse Dr.**  
**Colorado Springs, CO 80906**  
08:00 AM - 01:30 PM MST  
Lindsey Kangas, 9047421273  
lkangas78@gmail.com

*We are so very excited to announce our 2nd Annual Bryson's Chase Charity Golf Tournament presented by Mortgage Solutions Financial, benefiting Children's Hospital Colorado Pediatric Mental Health Institute. It will be held on Monday, August 24, 2020 at the Country Club of Colorado with an 8 am shotgun start. This event is shaping up to be even bigger and better than last year! We have many of the same fun activities as we did last year, as well as some new surprises in store! Lots of on course games, prizes, 50/50 raffle and an amazing silent auction. Win a Porsche Cayman on our Hole in One contest! Register TODAY!*

*It is the mission of Bryson's Chase Foundation to raise funds for families with children in need of mental health care. We exist to help future generations build valuable coping mechanisms in order to avoid tragic and extreme alternatives such as substance abuse, criminal behavior, and suicide.*

September 19, 2020

**Run4Hope 5K for Schools**  
**The Ascent Church**  
**1750 Deer Creek Rd**  
**Monument, Co 80132**  
09:00 AM - 12:00 PM MST  
Jeff Collins, 719-624-4673  
run4hope5k@theascentchurch.com

*Run4Hope 5K for Schools is a fun, community-wide event that raises money and awareness for suicide prevention programs in local area high schools. With suicides at alarming levels, we want to punch a hole in the darkness and provide HOPE for everyone through Sources of Strength, a widely-accepted, peer-based school program. Join us for this fun and exciting race and be a part of the solution!*

*We have both a Family Color Fun Run and a Competitive 5K with chip timing! New this year is a Pancake Breakfast, vendors, and a silent auction!*

*Register at <http://run4hope5kforschools.com/>*

September 19, 2020

**Run 4 Hope 5k For Schools**

**The Ascent Church**

**1750 Deer Creek Rd**

**Monument, Co 80132**

09:00 AM - 12:00 PM MST

Jeff Collins, 719-624-4673

run4hope5k@theascentchurch.com

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September 24, 2020

**Don't give away Home Equity! Sell SMART**

**Castle Rock Public Library**

**100 S Wilcox St**

**Castle Rock, CO 80104**

06:15 PM - 07:45 PM MST

Nancy Page Cooper, 303-681-3392

nancyrealestateonline@gmail.com

*Several real estate companies offer to buy your home instantly and resell it for you, saving you time and effort. Some even claim to save you money. But is that kind of quick sale in your best interests? This Meetup will cover the pros and cons of the "ibuyer" real estate model. Once you have all the facts, you can make an informed decision about whether this strategy is in your best interests. We encourage you to be a SMART home buyer and seller!*

*Save your home equity*

*Manage your net profit*

*Act now to save later*

*Realize Retail vs Wholesale gains*

*Target your financial freedom*

November 7, 2020

**Annual Awards Dinner**  
**Marriott Hotel**  
**5580 Tech Center Dr**  
**Colorado Springs, CO 80919**  
06:00 PM - 11:00 PM MST  
Laura Easley,  
laura

*Join us for our  
Annual Awards Dinner and Auction  
November 7, 2020  
6:00 - 7:00 pm Cocktail Hour  
7:00 - 9:30 pm Program  
9:30 - 11:00 pm Dancing*

*Awards, Dinner, Dancing, Live & Silent Auctions*

*Tickets are \$75 for Tri-Lakes Chamber Members and \$90 for Non-Members*

*The dress theme is anything to do with travel, German Lederhosen, Japanese Kimono, Canadian Mountie, or even a Tacky tourist. The only limit is your imagination. The option for attire is cocktail :)*

*Thank you to our sponsors! For sponsorship opportunities [click here](#)*

*Platinum*

*Silent Auction*